

# How Do I Find And Keep Clients

Watch this to get your first 5 customers - Watch this to get your first 5 customers 10 minutes, 13 seconds - Download your free scaling roadmap here: <https://www.acquisition.com/roadmap> The easiest business I can help you start (free ...

The 4 Types of Clients and How to Manage Them - The 4 Types of Clients and How to Manage Them 9 minutes, 46 seconds - Download Your \$100 Million High Ticket Coaching and Consulting Cheatsheet for Free <https://high-ticket.danlok.link/axrjoe> ?Do ...

How To Get More Customers Or Attract More Clients - 33 Marketing Channel Strategies - How To Get More Customers Or Attract More Clients - 33 Marketing Channel Strategies 22 minutes - Let's explore 33 of the best ways to get more **customers**, or attract more **clients**,. This video covers three different types of marketing ...

Intro

HOW TO COME UP WITH GREAT BUSINESS IDEAS

APPROACH

ORGANIC STRATEGIES

CONTENT MARKETING

INFOGRAPHICS

SEARCH ENGINE OPTIMIZATION

MEDIA COVERAGE

TRADING UP THE CHAIN

CONTENT PARTNERSHIPS

WRITE GUEST POSTS FOR SOMEONE ELSE'S BLOG

EXISTING PLATFORMS

APPLE APP STORE

MEDIUM LINKEDIN

BOOK PUBLISHING

BECOMING AN AUTHOR IS STILL A GREAT WAY TO ESTABLISH YOURSELF AS AN EXPERT IN A FIELD

TOOLS AND WIDGETS

IS THERE A TASK OR PROCESS THAT YOU COULD HELP AUTOMATE FOR YOUR CUSTOMERS?

DO THEY OFTEN COME TO YOU WITH REPETITIVE QUESTIONS?

CAN YOU CREATE A QUIZ OR TOOL TO ADDRESS THEIR NEEDS?

FREEMIUM MODEL

FIND WAYS TO ADD EVEN MORE VALUE FOR PAYING CUSTOMERS

TRIPWIRE OFFER

CREATE AN EXCEPTIONALLY COMPELLING OFFER AT AN UNUSUALLY LOW PRICE

COMMUNITY BUILDING

CREATE AN ONLINE DISCUSSION FORUM

INVITE PEOPLE TO A FACEBOOK GROUP

EMAIL MARKETING

INSTANTLY DIRECT ATTENTION TO NEW CONTENT, PRODUCTS, SERVICES, OR IDEAS.

LEAD MAGNET

PDF REPORT

VIDEO TUTORIAL

SIGNUPS TO A FREEMIUM SERVICE

PAID STRATEGIES

SEARCH ADVERTISING

SOCIAL ADVERTISING

TARGET USERS BASED ON DEMOGRAPHIC DATA

CONTENT ADVERTISING

OFFLINE ADVERTISING

INFLUENCER CAMPAIGNS

CELEBRITY COLLABORATIONS

WORK WITH THEM DIRECTLY TO CREATE AN ORIGINAL PRODUCT

PROMOTED CONTENT

GIVE YOUR CONTENT A BOOST BY USING PAID PROMOTION

AUDIENCE RETARGETING

AFFILIATE MARKETING

PAYING FOR LEADS

PAYING FOR FREE TRIAL REGISTRATIONS

SOCIAL STRATEGIES

HAVING EXISTING CUSTOMERS RECOMMEND YOUR BRAND TO OTHER POTENTIAL CUSTOMERS

BRAND MERCHANDISE

PUBLIC SPEAKING

HOSTING EVENTS

BRAND MESSAGING

MUCH MORE LIKELY TO RECOMMEND YOU TO OTHERS

VIRAL CONTENT

LIVE STREAMING

REFERRAL PROGRAMS

OFFER SOCIAL STATUS OR SPECIAL ACCESS THAT RELATES TO YOUR PRODUCT OR SERVICE

PLATFORM INTEGRATIONS

INTEGRATIONS WITH POPULAR ONLINE SERVICES CAN ATTRACT NEW CUSTOMERS

EVALUATE A BUSINESS OPPORTUNITY

COLLECT MONEY UP FRONT

STORYTELLING

CRAFT COMPELLING STORIES THAT RELATE TO YOUR BRAND

MAKE A FUNNY VIDEO

SHARE YOUR EXPERTISE

WEIGH IN ON SOCIAL MEDIA

VERY EFFECTIVE STRATEGY THAT CAN GENERATE A LOT OF ATTENTION FOR YOUR BRAND

TRACTION Gabriel Weinberg \u0026 Justin Mares

BRAINSTORM POTENTIAL IDEAS

SELECT A FEW PROMISING OPTIONS

CONDUCT INEXPENSIVE TESTS

SELECT THE MOST PROMISING OPTION

Watch this to keep more customers - Watch this to keep more customers 40 minutes - Download your free scaling roadmap here: <https://www.acquisition.com/roadmap> The easiest business I can help you start (free ...

9 Customer Retention Strategies to Keep Customers Coming Back - 9 Customer Retention Strategies to Keep Customers Coming Back 3 minutes, 22 seconds - Looking to increase your **customer**, retention? Follow along with Ignite Visibility CEO, John Lincoln as he shares 9 strategies you ...

Intro

Gift Giving

Offer Promotions

Host an Event

Set the Right Expectations

Deliver Top Notch Customer Service

Measure Your Net Promoter Score

Customer Feedback Loop

Customer Planning Process

Reaching Out to Customers

How to Grow Your Business SO Fast in 2025 It Feels ILLEGAL - How to Grow Your Business SO Fast in 2025 It Feels ILLEGAL 1 hour, 3 minutes - Download your free scaling roadmap here: <https://www.acquisition.com/roadmap> The easiest business I can help you start (free ...

How To Land Clients With LinkedIn (3 Exclusive Tactics) - How To Land Clients With LinkedIn (3 Exclusive Tactics) 12 minutes, 23 seconds - I have closed over \$2.8 million in sales from LinkedIn alone in 2024. Want to know how I did it? In this video I break down each ...

30 Years of Business Knowledge in 2hrs 26mins - 30 Years of Business Knowledge in 2hrs 26mins 2 hours, 26 minutes - My book \"What's Your Dream?\" is out now!: <https://simonsquibb.com/whats-your-dream-book/> If you watch this video you'll get 30 ...

Intro

How To Start A Business With No Money

How To Win

How To Lose

How To Do A Mind Map (Business Plan)

How To Find Purpose

How To Find A Co-founder

How To Sell

How To Market Your Business

How To PR Your Business

How To Get An Investor

How To Get Sponsors

How To Build A Brand

How To Hire, Grow And Build

How To Fire Someone

How To Go Global

How To Get A Mentor

How Equity Works

How To Sell Your Business

Masterclass: How To Sell Your Product - Masterclass: How To Sell Your Product 21 minutes - Selling is not about being a pushy salesman. It's not about convincing someone to do something. Selling is understanding what ...

Introduction

Start With The Problem You Are Solving

Choosing Your Market

Influencers Have A Voice

Learn To Delegate

Understanding Your Market Area

How Rolls-Royce Sells Cars

How Lamborghini Reaches Consumers

Clients Say, "I'll get back to you." And You Say, "...\" - Clients Say, "I'll get back to you." And You Say, "...\" 7 minutes, 22 seconds - Do You Want To Attract High Ticket **Clients**, with Ease? Start here ?  
<http://highticketclientsbootcamp.danlok.link> When **clients**, say, ...

Stop Selling Start Closing - Stop Selling Start Closing 8 minutes, 27 seconds - Compress Decades Into Days. Get Dan Lok's World-Class Training Solutions to Grow Your Income, Influence and Wealth Today.

Starting From ZERO? Do THIS to Get Clients - Starting From ZERO? Do THIS to Get Clients 11 minutes, 25 seconds - Wealthy Designer Newsletter (Free): [www.bit.ly/WealthyDesigner](http://www.bit.ly/WealthyDesigner) Learn How To Grow Your Design Business ...

Intro

What is cold outreach?

Method 1: Loom Outreach

Method 2: Personalized Cold Email

Method 3: Do You Know Method (Alex Hormozi)

My Top 2 Cold Email Hacks

Clients Say, \"How much is it?\" And You Say, \"...\" - Clients Say, \"How much is it?\" And You Say, \"...\" 6 minutes, 16 seconds - Do You Want To Attract High Ticket **Clients**, with Ease? Start here ? <http://highticketclientsbootcamp.danlok.link> When **clients**, say, ...

Sales Training // How to Speak and Sell to Anyone // Andy Elliott - Sales Training // How to Speak and Sell to Anyone // Andy Elliott 8 minutes, 27 seconds - **CLICK THIS LINK TO CHANGE YOUR LIFE FOREVER**: <https://TrainWithAndyElliott.com> If you want to: ?? Close more deals ...

How To Market Your Business On Social Media - How To Market Your Business On Social Media 12 minutes, 6 seconds - If you think simply posting on social media is considered marketing, then you might want to reassess your strategy! There are ...

Intro - Social Media Marketing

What Are The Objectives Of Social Media Marketing

Why An Effective Social Media Marketing Strategy Is Important

How To Market A New Business On Social Media

Story Inventory For Captivating Social Content

The Art Of Storytelling

How To Land Clients For Social Media Marketing

Building Know, Like, Trust With Your Audience

80/20 Rule In Social Media

How Can Social Media Marketing Boost Sales And Customer Loyalty

SALES Techniques - How To Convince A Customer To Buy From You - SALES Techniques - How To Convince A Customer To Buy From You 6 minutes, 31 seconds - For a limited time, you can get a copy of Dan's free best-selling book F.U. Money: <http://high-ticket.danlok.link/dkg1v6> Do You ...

The 3 Boxes

Contrast Pricing

customers choices

How To Keep Your Clients COMING BACK - How To Keep Your Clients COMING BACK 4 minutes, 26 seconds - You have to **keep**, your **customers**, back with these marketing tips! It cannot be stressed how important it is to have a two-fold ...

Intro

The Most Important Area Of Your Practice

The Importance of Repeat Clients

Way to Keep Your Clients

Two-Fold Marketing

Outro

How To Attract Customers...The 3 Keys To Marketing To The Masses - How To Attract Customers...The 3 Keys To Marketing To The Masses 9 minutes - Everyday I read the same posts on Twitter, Instagram and Facebook from countless entrepreneurs and business owners.

Intro

The 3 Keys

Outro

How To Follow Up With Clients Who Are Not Interested - How To Follow Up With Clients Who Are Not Interested 7 minutes, 44 seconds - Do You Want To Attract High Ticket **Clients**, with Ease? Start here ? <http://highticketclientsbootcamp.danlok.link> When you talk to ...

Prospects Lie

Helpful Useful Practical

It Builds Relationship And Trust

Fundamentals Of Closing

Clients Say, "I Am Not Interested." And You Say \"...\" - Clients Say, "I Am Not Interested." And You Say \"...\" 7 minutes, 13 seconds - Do You Want To Attract High Ticket **Clients**, with Ease? Start here ? <http://highticketclientsbootcamp.danlok.link> If a **client**, said to ...

5 Customer Retention Strategies That Keep Customers Coming Back - 5 Customer Retention Strategies That Keep Customers Coming Back 8 minutes, 59 seconds - Want to discover the SECRETS to evolve beyond your recurring fears and doubts so you can rise above any obstacle that comes?

Intro

Treat Your Customers Like Family

Have a Big Cause

Create a Sense of Belonging

How to keep track of clients | client check-ins explained - How to keep track of clients | client check-ins explained 15 minutes - Learn how to **keep**, track of your **clients**, and how to organize your **client**, check-ins. Subscribe for more tips like this: ...

client check-ins explained

Best practices for check-ins

client check ins review

Individualizing check-ins

client form questions

client check ins download

7 Ways to Keep Clients Coming Back for Years | Massage Therapist Success Tips - 7 Ways to Keep Clients Coming Back for Years | Massage Therapist Success Tips 4 minutes, 27 seconds - Ever wonder why some massage therapists have **clients**, who stay for years, while others struggle with retention? It's not just about ...

KEEP CUSTOMERS COMING BACK! | HOW TO GET REPEAT CUSTOMERS | TIPS FOR BUILDING BRAND LOYALTY - KEEP CUSTOMERS COMING BACK! | HOW TO GET REPEAT CUSTOMERS | TIPS FOR BUILDING BRAND LOYALTY 18 minutes - Boutique Owner? Trust me when I say repeat **customers**, are truly where the money is . When you build brand loyalty, the ...

Intro

What is Customer Retention

What is Brand Loyalty

Gamification

Communication

Customer Service

Surprise Gifts Discounts

Personal Touch

Recap

Tips

Apps

Thank You Cards

Automation

Outro

Top 5 Ways Massage Therapists Can Attract and Keep Clients - Top 5 Ways Massage Therapists Can Attract and Keep Clients 6 minutes, 55 seconds - Rebecca draws from her 30 years of experience as an LMT, educator, and mentor as she discusses 5 top ways that a Massage ...

Intro

Listen and Respond

Welltrained and Competent

Demonstrate Confidence

Start and End on Time

Dont Cancel or Reschedule

100 Proven Ways to Acquire and Keep Clients for... by C. Richard Weylman · Audiobook preview - 100 Proven Ways to Acquire and Keep Clients for... by C. Richard Weylman · Audiobook preview 28 minutes - PURCHASE ON GOOGLE PLAY BOOKS ?? <https://g.co/booksYT/AQAAAEBSiynLaM> 100 Proven Ways to Acquire and **Keep**, ...

Intro

Cover

Foreword

Introduction: Why Invest Your Time?

Chapter 1: What Clients and Prospects Want and Why You Get Fired Without It

Outro

8 Undeniable Tips To Keep Customers For Life | Brian Tracy - 8 Undeniable Tips To Keep Customers For Life | Brian Tracy 7 minutes, 28 seconds - A direct sale to a **customer**, today can cost more than \$400 in terms of time, travel, advertising, lead generation, and other ...

You promise that your product or service will give them certain benefits that they are not currently enjoying. and confirming that you did deliver on your promises.

Second, Resales And Referrals Are Almost Free.

This is why most successful companies measure their success

A referral from a satisfied customer is fifteen times easier to sell to than a cold call.

Selling to a referral requires only one-fifteenth of the time, cost, and effort to make.

Third, Create A Golden Chain of Satisfaction And Referrals.

Once you have made the sale and the customer is happy, develop a \"golden chain of referrals\" by asking everyone to refer you to other interested prospects.

Ask confidently. Ask expectantly. Ask courteously

but always ask customers and even non-customers if they can refer someone else to you.

Fourth, Generate Word-Of-Mouth Advertising.

The most powerful method for you to generate referrals in today's competitive marketplace is by triggering word-of-mouth on the part of your happy customers.

Do you want to know how to motivate them to do this?

The way that you motivate your customers to sell for you is by giving them outstanding customer service.

At the end of the sales conversation, you can ask this question

Keep asking your customers, \"How are we doing?\"

What one action can you take with every customer

Your Besthetician Ep. 6 | Client Retention For Estheticians, How To Keep Clients Coming Back! - Your Besthetician Ep. 6 | Client Retention For Estheticians, How To Keep Clients Coming Back! 25 minutes - In this episode of Your Besthetician we talk about how to **retain clients**, in your practice and how to stand out. Some tips we think ...

Keeping Clients Accountable - Keeping Clients Accountable 3 minutes, 27 seconds - Lauren Eirk shares how to **keep clients**, motivated and accountable. She suggests to give clients doable goals and not make ...

How Do You Keep Clients Engaged? - How Do You Keep Clients Engaged? 2 minutes, 5 seconds - Many of you like me may well have had all deal with today **clients**, when you're talking to them about their business and their ...

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